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|  |  | Malek Khalil |
|  |  | **SUMMARY**  **Seasoned healthcare entrepreneur with over 15 years of experience founding, managing, and scaling businesses in the medical field. Proven expertise in strategic planning, marketing, clinical operations, healthcare compliance and business development. Adept at leading multidisciplinary teams, forging strategic partnerships, and innovating solutions in response to industry demands. Passionate about improving patients outcomes and delivering cost-effective, high-quality medical services.**  **CORE COMPETENCIES**  **-Healthcare business strategy**  **-Clinical Operations Management**  **-Healthcare compliance & regulations**  **-Medical clinic startup & growth**  **-Budgeting & financial oversight**  **-Fundraising & investor relations** |

**-Marketing & brand development**

**-Team leadership & staff training**

**PROFESSIONAL EXPERIENCE**

**Founder & CEO**

**Lee Wellness and Rehab(Fort Myers, Florida)**

**-Founded and scaled a multi-specialty clinic focused**

**on personal injury, chiropractic care, and pain**

**management.**

**-Built the business from the ground up managing all**

**aspects of the business.**

**-Recruited and managed a team of 15 physicians,**

**nurses and administrative professionals; oversaw**

**credentialing, training, and performance evaluation.**

**-Implemented HER systems and telehealth solutions that**

**Improved operational efficiency.**

**-Led the company through 8 years of double-digit;**

**Expanded to 5 locations across southwest Florida.**

**Founder/Strategic Advisor**

**Vela Health Solutions**

**-Played a key role in developing medical**

**Startups/Secured contracts with over 10 facilities.**

**-Presented the business model to investors to bring on**

**new locations.**

**-Led early marketing and sales efforts, helping the**

**Company land its first five contracts.**

**Founder & CEO**

**Noble Funding**

**-Launched a specialty finance company providing**

**funding to healthcare practices, surgery centers, and**

**medical startups nationwide.**

**-Developed a proprietary credit evaluation and**

**underwriting system tailored to healthcare providers’**

**reimbursement cycles and financial models.**

**Founder & CEO**

**Nexus spine Institute**

**-Founded and grew a multidisciplinary clinic**

**specializing in treating patients suffering from auto**

**accidents, slip & falls, and workplace injuries.**

**-Built strong referral relationships with personal injury**

**attorneys and managed hundreds of lien-based cases,**

**ensuring timely and thorough documentation.**

**-Implemented a streamlined billing and case tracking**

**system to manage complex lien-based payments and**

**maximize recovery rates.**

**EDUCATION**

**-**Bachelors degree in marketing

Applied Science University

-Masters degree in marketing

Florida Gulf Coast University

-PHD

IBIU University